

What was your biggest deal of the past year?

My career has always been based on the success of the total sellout of a property, rather than a single deal. That said, I was very proud that my team at 101 Warren Street in Tribeca recently won the Corcoran Sunshine award for the Most Outstanding Sales Achievement. We were able to sell more than \$600 million in less than a year, including the penthouse for \$22 million, with a record-breaking value of more than \$3,000 per square foot.

What's the most exciting part of your job?

I have a passion for architecture, and over the past 22 years, I've been blessed to work on some of the most exciting properties in the world, and have been instrumental in selling more than \$2 billion worth of property in Manhattan.

The job of a Corcoran Sunshine senior sales director is very multi-dimensional, and I have the opportunity to work on every aspect of pre-development, marketing and sales. When a building is conceived by some of the greatest minds in the world, it is extraordinary to see it come to fruition. Time Warner Center was like giving birth to a city!

The New York real estate market seems to be as strong as ever. Why has the market here been insulated from the national housing slump?

Manhattan is an island with limited supply and great demand. No matter how bad the economy is, people still come here for jobs and entertainment because this is the financial and cultural capital of the world. As long as there are buyers, prices will continue to rise. Everyone wants to have a home in the greatest city in the world.

What are you most proud of in your professional career?

Interacting with some of the greatest minds in the world has given me an ongoing education and incredible pride in my career. I've been able to learn from such great minds as Louise Sunshine, Donald Trump, Steve Roth, Edward Minskoff, and now, Izak Senbahar and Simon Elias.

What is your dream project?

I am currently working with Alexico Group at The Laurel Condominium. This "dream team" dedicates themselves to creating the most high-end properties with an incredible attention to detail. I look forward to a continued relationship with these great minds as there are great things on the horizon.

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